

INCOME PRODUCING ACTIVITIES

DAILY HABITS

PROSPECTING:

- New Contact Made
- Engage With New Contact
- Prospect Viewed Website
- Ask To Share Product/Opportunity With New Contact
- Find A Need And Invite To Education
- Follow Up (Phone, Skype, Zoom, Text, Etc.)
- Class/Info Session/One On One Scheduled
- Post & Engage On Personal Social Media
- Take A Class, Join A Club, Volunteer And Engage With New People

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WORKING WITH YOUR TEAM:

- Answer Questions, Educate And Inspire Members
- New Essential Rewards Order
- Find Forecast ER PV Close To Promos & Communicate
- Group Training (Product) Online Or In Person
- New Business Partner
- 1 On 1 Coaching
- 3 Way Call Training Or Role Playing
- Group training (business) online or in person
- Congratulate & celebrate new members & rankers

TAKE IT TO THE NEXT LEVEL

PERSONAL DEVELOPMENT:

- 30 minutes reading, podcast or DVD
- Accountability call with mentor
- Attend seminar or training

STEP UP YOUR SOCIAL MEDIA - 3 WEEK CHALLENGE

CONTENT TO POST

- | | |
|---|--|
| <input type="checkbox"/> Day 1: 5 things people may not know about you | <input type="checkbox"/> Day 12: A DIY project you're working on |
| <input type="checkbox"/> Day 2: A product outside of YL that you love | <input type="checkbox"/> Day 13: A product outside of YL that you love |
| <input type="checkbox"/> Day 3: A selfie | <input type="checkbox"/> Day 14: Share a part of your daily routine |
| <input type="checkbox"/> Day 4: Teach something that you do well | <input type="checkbox"/> Day 15: Share why you started your business |
| <input type="checkbox"/> Day 5: A relatable meme or quote | <input type="checkbox"/> Day 16: Post a throwback pic of you + a story |
| <input type="checkbox"/> Day 6: A transformation that you've made | <input type="checkbox"/> Day 17: What's in your fridge |
| <input type="checkbox"/> Day 7: A picture of your family | <input type="checkbox"/> Day 18: Ask an engaging question |
| <input type="checkbox"/> Day 8: Your Young Living story (compliantly) | <input type="checkbox"/> Day 19: How you met your spouse or bff |
| <input type="checkbox"/> Day 9: Tag someone you're inspired by | <input type="checkbox"/> Day 20: Describe your ideal day |
| <input type="checkbox"/> Day 10: Something in life that makes you laugh | <input type="checkbox"/> Day 21: Your favorite food of all time (+ recipe if applicable) |
| <input type="checkbox"/> Day 11: List 3 things you are grateful for | |