



Begin Attending And Inviting

YOUNG LIVING CONVENTIONS & EVENTS



What is important about attending a Young Living convention?

Studies in this profession have shown, attending your company's convention has the capability to take 3 years off your learning curve, both in product and business knowledge. Anytime you get together with like minded people, there is a synergy that builds you up and propels you forward. We are in the network marketing profession, the networking opportunities, knowledge and ability you are exposed to at the annual convention is monumental.

10 Benefits of Attending a Young Living Convention and Events:

- 1 Learn new information from presenters
- 2 Networking with new people within your field
- The ability to share your ideas, get immediate feedback, and get answers to your business questions from credible individuals
- Enables you to evaluate the latest technologies that can potentially help grow your business
- The ability to share the product or opportunity with others you meet, outside your normal sphere of influence, while traveling

- Opportunities to buy new products or services that are usually at marked-down prices specifically for the event
- Build cohesion and culture in your team by bringing them with
- 8 Collecting of presentation materials to take home with you for later reference and study
- Find free and/or low cost resources to try
- $10 \ \ \text{Learning about facts and statistics that will help you to better understand} \\ \text{the market and industry}$



Vital Tip: The more of your team you get to convention the faster you will grow.

Other Events to Attend

HARVEST

Seed to Seal: It's not a slogan, it's our calling. This highlights a big difference between Young Living and other essential oil companies. Young Living is proud to set the standard for essential oil purity and authenticity, by carefully monitoring the production of their oils through the unique Seed to Seal® process. From the time the seed is sourced until the oil is sealed in the bottle. they apply the most rigorous quality controls possible to ensure that you are receiving essential oils exactly the way nature intended. The unique part, you are able to participate in this process first hand, seeing where and how you get your essential oils. Combined with first rate training on product and business, the question isn't, "why would I want to go," but, "why wouldn't I go?"

INTRO EVENTS

Intro events are put on by leaders in Young Living as well as Young Living Corporate. These events are a great place to invite those you know, to experience the company and products with professional presenters, in a fun atmosphere. Many times there will be product at the event to purchase and take home that very day. Keep an eye on Young Living's calendar, updates from your leader and Vital 180's calendar for a time and place near you.

BEAUTY SCHOOL

A fun, energetic time for those interested in the skin and beauty solutions. Young Living has to offer. Not only do you get first rate applicable product knowledge, it can also be a great getaway for the ladies to reconnect, rejuvenate and get back a little of that sparkle.

EVENTS YOU AND YOUR TEAM HOLD

At this stage of the game in your business, you are a sponge, soaking up anything about Young Living product and knowledge relating to the profession. Any training that you can attend will push you faster and further in a direction of excellence. Remember, any of these events can be used to help you introduce others to all that is Young Living.