

MY BUSINESS PLAN: TO SILVER

NEXT STEPS: LEADING YOUR TEAM

Why I continue to grow Young Living: _____

I am a Silver on or before: _____

ACTION STEPS TO ACHIEVE SILVER:

1

- Fill Your Calendar
 - Classes and one-on-ones
 - Develop relationships on social media
 - Work to develop a contact list of people who would like to follow you
- Goal - Drive People to Your:
 - Periscope sessions, website, online classes, meet them at a Young Living meeting or meet them for coffee, etc.

2

- Time Management
 - Start thinking about hosting your own conference calls, webinars, Periscope sessions, etc.
 - Make your team Facebook group to hold incentives
 - Schedule your care calls on your calendar

YOU'RE CONSTANTLY LOOKING FOR THOSE 6 SPECIAL PEOPLE THAT ARE SELF-MOTIVATED AND DRIVEN TO SUCCEED BY DOING WHAT YOU ARE. YOU ONLY NEED ONE ON EACH LEG!

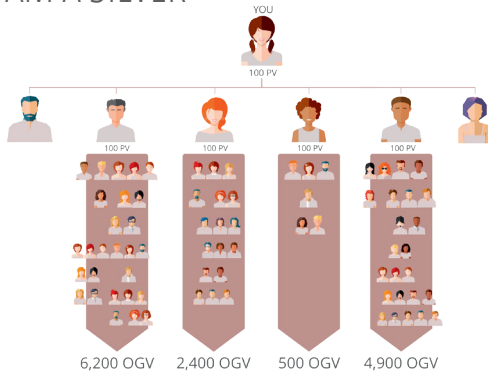
3

- Personal Development and Mentoring
 - Work on mastering your presenting, enrolling, closing skills, do only what duplicates
 - Mentor Key Builders consistently to support their growth & enthusiasm
 - Receive regular mentoring and strategy support

Vital Tip: Take the time to recognize your builders' achievements. People who feel appreciated want to do more.

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I AM A SILVER



HOW YOU GET TO SILVER*

- 100+ PV
- 1,000+ PGV
- 10,000+ OGV
- 2 Legs with 100+ PV and 4,000+ OGV each
- Avg Monthly Income = \$2,088
- Avg Annual Income = \$25,059
- Avg Months to Achieve Rank = 2 yr. 8 mo.

**Data given here is from the Young Living 2017 Income Disclosure Statement*

HELPING MY TEAM GROW:

BUILDER #1	GOAL: EXECUTIVE
Name: _____	
Goal Volume	4,000+ PV
Monthly Volume Average	_
Volume Needed	= _____
Classes Needed: _____	One-on-ones: _____
<input type="checkbox"/> Reviewed their Executive Planner	

BUILDER #2	GOAL: EXECUTIVE
Name: _____	
Goal Volume	4,000+ PV
Monthly Volume Average	_
Volume Needed	= _____
Classes Needed: _____	One-on-ones: _____
<input type="checkbox"/> Reviewed their Executive Planner	

CELEBRATE SILVER!

Class 1 PV: _____ Team Event PV: _____
 Class 2 PV: _____ Builder #1 PV: _____
 Class 3 PV: _____ Builder #2 PV: _____
 One-on-ones PV: _____ Total Month PV: _____

2 LEGS W/ 4,000+ PV

+ 1,000+ PGV + 10,000+ PV =

YOU'RE A
Silver