

WE AGREE

EXPECTATIONS

Your success or failure is up to you. You alone determine your destiny and whether you'll choose to take action to get you there. Success will come by creating a plan, following the plan, reviewing the plan/outcomes and engaging in excellence habits that will bring success. This process is yours, but you have to plug into it and take action. I'm not here to do it for you. My job is to act as your guide. Everything you need to be successful is within your grasp right now - the team, leadership, mentoring, training and resources. My goal is to mentor and give proper direction for you to become a competent and independent leader as soon as possible.

1. HOW WILL YOU CELEBRATE YOUR VICTORIES ALONG THIS PATH?

2. WHAT'S THE BEST WAY FOR US TO COMMUNICATE? text call email

How often based on the path you choose? _____

3. ANYTHING ELSE I SHOULD KNOW TO HELP YOU ACHIEVE EXCELLENCE?

(Family, job or financial related) _____

4. WHEN YOU'RE DISCOURAGED, HOW WOULD YOU LIKE ME TO RESPOND?

It is not if, but when, challenges will arise. When they do, since I've been there, I will know. When I see your volume stall, you start missing coaching calls or the excuses start, how do you want me to respond? Should I hold you accountable to your goals and build you up, or let you fade away?

5. HOW DO YOU RESPOND IN FEEDBACK SITUATIONS? Get defensive and shut down Consider advise thoughtfully

6. ARE YOU WILLING TO TAKE RESPONSIBILITY FOR YOUR ACTIONS AND NOT SHIFT BLAME? yes no

7. ARE YOU COACHABLE AND COMMITTED TO GROWTH? yes no

8. ARE YOU WILLING TO BE HONEST? yes no

9. ARE YOU OPEN TO BEING CHALLENGED TO LOOK AT SITUATIONS IN NEW WAYS? yes no

10. ARE YOU WILLING TO EXPERIMENT AND IMPLEMENT NEW BEHAVIORS/ACTIONS? yes no

11. ARE YOU WILLING TO TRACK YOUR PROGRESS TO ACHIEVE YOUR GOALS?

yes no

12. ARE YOU WILLING TO DEDICATE TIME TO SELF-DEVELOPMENT? yes no

MENTOR

I agree to support you as your mentor and accountability partner. I will connect you to valuable resources and empower you to become independent in building. I commit to meet you where you are, honor the path you choose and put as much effort into you as you put forth yourself. I will encourage healthy relationships with you and your team, remind you of your dreams and purpose and celebrate your wins and victories with you.

Mentor Signature

Date

NEW BUILDER

I agree to give my all and implement habits of excellence to the best of my ability. I take responsibility to plug myself into the resources provided for me, to reach out to you when I need guidance and honor our scheduled time. In our coaching calls I will be honest, open and complete all home work in full and on time. I understand that if at any point I am not doing my part, we will reevaluate my goals and commitment ability.

New Builder Signature

Date

Your leader will take a picture of your commitment to the process and their commitment to you.